

# Broker Commissions: Dental and Vision (2-99)



- 51-99 commissions can be adjusted
- 2-50 must use standard scale below

| Annual Premium | Percent | Commission | Cumulative                                      |
|----------------|---------|------------|---|
| First \$10,000 | 10%     | \$1,000    | \$1,000   |
| Next \$15,000  | 7.5%    | \$1,125    | \$2,125   |
| Next \$15,000  | 5.0%    | \$750      | \$2,875   |
| Next \$20,000  | 2.5%    | \$500      | \$3,375   |
| Over \$60,000  | 1.5%    |            | \$3,375 + 1.5% of the prem amount over \$60,000 |

| Vision Insurance Commissions  |                     |
|-------------------------------|---------------------|
| Fewer than 1,000 enrolled ees | 10% of paid premium |